



Connect Your Industry 4.0 Startup with 100 Corporate Venture Clients

## IMPLEMENT YOUR DISRUPTIVE TECHNOLOGY WITH INDUSTRY LEADING CLIENTS

### Join the Largest Industry 4.0 Open Innovation Catalyst

The BIND 4.0 Basque Open Innovation Platform attracts innovative Startups with solutions applicable to the Intelligent Industry, Clean Energy & Sustainability, Health Tech, and Food Tech sectors.

BIND 4.0 is a public-private initiative that promotes the development of transformative Industry 4.0 projects by connecting groundbreaking Startups worldwide with well-established companies based in the Basque Country.

## SEEKING DISRUPTIVE TECHNOLOGIES

BIND 4.0 and its Venture Clients are looking for revolutionary technologies that enhance the future

- Internet of Things & IIOT
- Artificial Intelligence
- Additive Manufacturing
- Collaborative Robotics
- Smart Energy & Grid Solutions
- Big Data & Advanced Analytics
- Augmented & Virtual Reality
- Cybersecurity
- Supply Chain Management
- Indoor & Geo Positioning
- Biobased Solutions
- Nanotech

- New Materials
- Medical Devices
- Smart Sensors
- Quantum Computing
- Wearables
- Clean Tech & Energy Storage
- E-mobility
- Circular Economy
- Machine Learning
- Drones
- Artificial & Computer Vision
- Digital Twin

## What you Get

The Venture-Client approach means that participating Startups will have at least one paid Industry 4.0 pilot project with well-respected companies, in addition to unmatched acceleration and support services.

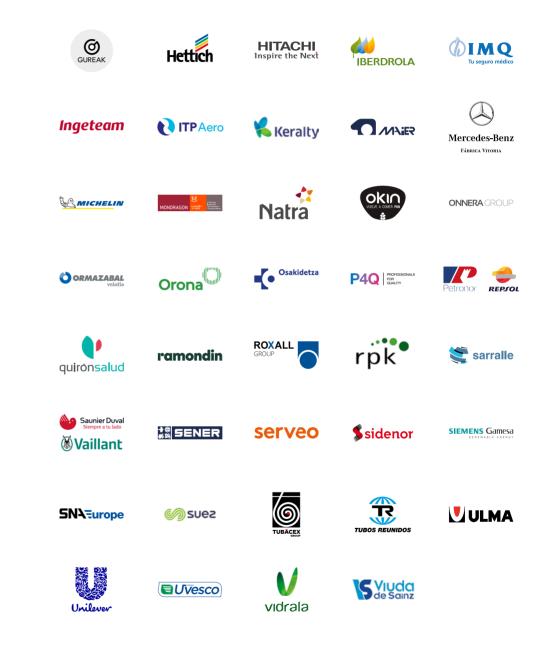
- POC, Market Validation with Reference Clients
- Immersion into Advanced Industrial Ecosystem
- 45K€ Average Contract

- Retain Ownership, No Equity Taken
- High Impact Mentoring & Training
- Access to Public and Private Funding

### Corporate Venture Clients Ready to Collaborate

The BIND 4.0 platform allows organizations to be early adopters of the most innovative technologies developed by startup teams and incorporate competitive, state-of-the-art solutions into their Open Innovation processes.





# MANY PATHWAYS TO SUCCESS

Get Clients of Reference in the Basque Industry 4.0 Hub

#### PATH 1

# BIND 4.0 Open Innovation & Acceleration Program

Reach 70 Industry Leaders who act as Venture Clients by offering contracts to Startups for real Industry 4.0 projects. The BIND 4.0 Open Innovation and Acceleration Program connects dynamic startup teams with wellestablished companies, to provide external solutions for their internal digital transformation challenges.

24 weeks of active acceleration while implementing your technology includes high impact workshops, a dedicated expert mentor, regular networking events, access to financing and exceptional business support.

Application date for startups: July

### PATH 2

### **BIND 4.0 SME Connection**

The 30 SMEs that form the BIND 4.0 SME Connection are active members of 6 Basque Business and Cluster Management Organizations and leaders of reference in their sector. The members identify a series of common industry challenges that directly affect their businesses. The goal is to respond to these sector-led challenges through the development of innovative projects in collaboration with technology startups.

After the success of the first edition, this program has confirmed to offer multiple benefits to Startups including positioning in the marketplace, product validation and reference clients within the Basque Industrial Ecosystem.

Startup Application date: January

### PATH 3

### **BIND 4.0 GovTech**

Focused on innovation in the public sector, 6 government organizations from the Basque Country are seeking groundbreaking startup technologies. Members of BIND 4.0 GovTech identify individual technological challenges they are facing. Startups with solutions that enhance the accessibility, efficiency, and sustainability of public services are encouraged to apply.

This new initiative presents innovative startups with the opportunity to work on real use case projects in the public sector and access training to promote the success of collaborative projects with government agencies.

#### Startup Application date: January





## BIND 4.0 Impact

With 7 editions of proven success, BIND 4.0 helps implement mutually beneficial Startup-Corporate collaborations. Our platform enhances the digital transformation of established corporate companies, and in addition, increases the growth of technology startups through real projects and reference customers. We've impacted over 180 Tech Startups so far, let's boost your business in the next edition.

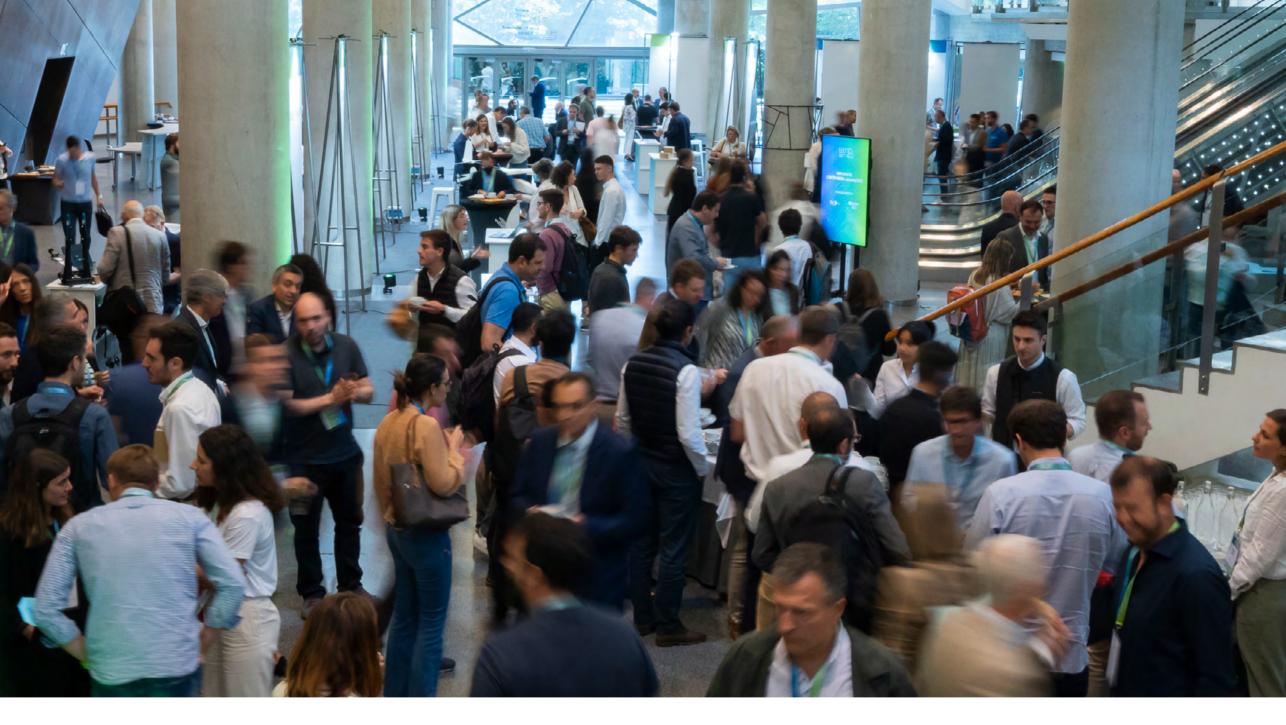
**100** Corporate Venture Clients 7.5 M€ Real Turnover

**180** Startup Participants **40K** Average Contract Amount

**240** Projects Developed

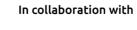
Contract Con

BIND 4.0 Supports Your Startup and Puts Your Innovation into Action!



BIND 4.0 is Developed and Implemented by







Gipuzkoako Foru Aldundia Diputación Foral de Gipuzkoa BA BIC ARABA UP! EUSKADI

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